Course Name: Organizational Behaviour Course Code: 15MB51C5

Semester I / Year I L-T-P: 3-0-0 Credits: 3

COURSE OUTCOMES

After completion of this course, the student will be able to

- 1. Ability to manage people with an understanding of Individual behavior.
- 2. Ability to manage groups with an understanding of the Group behavior and leadership.
- 3. Ability to motivate and in competitive business environment.
- 4. Ability to perceive organizational culture and implement organization Change and Development interventions.

SYLLABUS:

Introduction: Organizational Behavior – Emergence of OB as a discipline: Contribution of Hawthorne studies to OB, Contributing Disciplines to the OB field; Nature and Scope of OB; Significance of OB; Challenges and Opportunities for OB. Foundations of Individual Behavior: Personality- Personality determinants; Personality traits: The Big Five Model, Major personality attributes influencing OB; Theories of personality; Values – Types of Values; Perception- Perceptual process; Factors influencing Perception; perceptual distortion; Linkage between perception and individual decision making; Motivation - Theories of Motivation - Hierarchy Needs Theory - Two-Factor Theory - Expectancy Theory; Applications of Motivation; Attitudes - Source of attitudes; Types of Attitudes, Attitudes and consistency – Cognitive Dissonance theory.Learning- Theories of learning; Principles of learning; Foundations of Group Behavior: Groups – Nature of groups; Types of groups; Stages of Group Development; Group Cohesiveness; Group Decision-Making; Leadership - Nature; Theories of leadership: Trait Theories, Behavioral Theories and Contingency Theories; Conflict Management- Transactions in conflict thought; Functional versus Dysfunctional conflict; The Conflict process; Conflict Management. Stress - Causes and consequences of stress; Stress management. Organizational Culture and Change Management: Nature; Culture's Functions; Creating and sustaining Organizational Culture; Forces for change; Resistance to change; Approaches to Managing Organizational Change – Lewin's Model – Kotter's Plan for Implementing Change; Organizational Development – Techniques of organizational development.

RECOMMENDED TEXT BOOK

1. Robbins, Stephen, Timothy, A & Vohra, N. "Organizational Behavior", 14th Ed., Pearson Education. 2012.

REFERENCE BOOKS

- 1. Mc Shane & Von Glinow, "Organizational Behavior", 7th Ed. Mc Graw Hill Publications, New Delhi, 2014
- 2. Fred Luthans, Organizational Behaviour, 12th Ed., Prentice Hall, 2011.
- 3. Jerald Greenberg & Robert A Baron, Behavior in Organizations, 9th Ed., Printice Hall India, 2010.
- 4. Quick, Nelson & Khandelwal, Organizational Behavior A South-Asian Perspective, 7th Ed., Cengage Learning, 2013.